



# BRAINARD RIVET COMPANY

— Solutions to Hold Your World Together —



Brainard is registered to the ISO 9001 Quality Management System.

Brainard Rivet Company: featured by Manufacturing Marvels on the Fox Business Channel.



Brainard Rivet is a 100% Employee Owned Business locate in Girard, Ohio - USA

## August 2020 | Issue #1

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- **New General Manager**
- **Stock & Release Program**
- **New Sales Team**
- **New Parts Washer**
- **New Pointer**
- **New Threader**



Brainard Rivet Company's 65,000 square foot plant is located on 11 acres in the City of Girard, Ohio...  
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## **Latest News from Brainard Rivet Company**



### Introducing Joseph Lamanna

Joe was appointed General Manager this January. He has over 30 years with BRC. He is woven into the very fabric of Brainard. He has fulfilled various roles dating back to the Textron days. He provides a unique blend of manufacturing, accounting and IT knowledge and skills. Under his leadership we are successfully navigating the choppy waves of COVID-19 while simultaneously exploring new and exciting ways to improve partnerships with our

customers.



Contact Donnie Kirkwood for additional details at [dkirkwood@brainardrivet.com](mailto:dkirkwood@brainardrivet.com) or (330) 545-4931: extension 112

## Did you know we stock and release?

Better Pricing—Lower Overhead

If you need larger quantities of parts but have no where to store them, we can help. Our customers who implement this experience improved cost control and savings.

It is time to consider a Made-in-the-USA manufacturing option for more of your high usage parts. We offer highly competitive pricing for our large quantity blanket customers. Whether you want parts weekly, monthly or quarterly, Brainard can be your supplier.

We will manufacture your entire committed quantity and store it safely in our warehouse. We will then release it to you as you need it. We have the ability to update your needs on a daily basis to better accommodate the rapidly changing demands of your business.

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## From Fastener Sales to Baseball Legends

### Paul Kovach Retires

Long time employee and sales manager, Paul Kovach finally hung up his fastener “cleats” this March after over 27 years of service. He is going to devote more time to his family and to his writing. Paul is a baseball historian and advocate for local athletes who succeeded professionally. He plans to finish his book in his newly acquired free time. We wish him all the best.



Paul’s absence will be felt by his coworkers and customers alike. His responsibilities will be assumed by our newly appointed Director of Sales: Donnie Kirkwood. Donnie has been an asset to our sales team for over 6 years and his efforts to support both Brainard and our customers have not gone unnoticed. Feel free to email him your congratulations. Many of Donnie’s previous duties will be assumed by Customer Account Representative: Tim Fawcett.

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## Give your parts a bath in our new washer!

### Cleaner, faster, cost-saving

Meet our state-of-the-art Parts Washer. Its LeanDrum platform provides us a low cost, energy efficient, reliable solution for cleaning high volumes of parts.

Its spray system and dryer technology effectively get rid of heading oil and provide rust inhibiting benefits in a way that improves our efficiency. Get rid of heading oil, scale and dirt without sending parts to a secondary! One stop shopping for parts with certain requirements. Reduce your lead times and your price.



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## The New Pointer is Here!

February 2020 we installed a high speed parts pointer and end driller. In March we successfully pointed our first part in record time. It has since been used for several different styles of parts. One machine provides us: cone, radius, dog & offset points, end drilling and bottom facing capabilities.

It is fast! I mean really fast. At 7,000 RPMs, it produces between 30-150 parts per minute. Compared to other machines which are only capable of pointing between 4-10 parts per minute, this is a dramatic improvement. Check out the video to see for yourself.

For specific delivery time and pricing questions, contact [laura.lamanna@brainardrivet.com](mailto:laura.lamanna@brainardrivet.com)



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## Brand New Thread Roller 21st Century—here we come!

Late last year we happily installed a state-of-the art threading machine. This new machine improves our capabilities. We are enjoying the ability to provide much tighter tolerances to our customers on all of our rolling operations. It is amazing to watch this modern machine thread and knurl in one operation! Highly efficient. And our weld screws are more beautiful than ever! With it, we also have the capability to roll groove your parts.

Submit your RFQs to [quoting@brainardrivet.com](mailto:quoting@brainardrivet.com)

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Coming Soon! MATHread™ Capabilities!

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